

**Consultant going directly to Power Start Plus:**

Hi \_\_\_\_\_(their name), this is \_\_\_\_\_, Do you have a quick minute? Great. I have started working a business out of my home! I've become a Beauty Consultant with Mary Kay Cosmetics! I love my Sales Director and she has challenged me to schedule my first 8 practice parties. She said to make sure that I have hostesses who want to earn lots, lots, lots of FREE MK products. For just having a party with eight guests you get \$80 in FREE products. Actually, you get \$10 p/guest in FREE product as long as you have at least 4 guests there up to a maximum of eight guests. So with 8 guests, you are going to get \$80 in FREE product. Wouldn't that be awesome?! I appreciate you having the party but I want to make it as easy as possible for you. Would you like to have your party during the week, over the weekend or just after the weekend? Whichever is easier for you would certainly be great with me.