

**35 Second MK sets close**

a. **Relaxing ?-(SN)** \_\_\_\_\_, were you as excited about how good you looked in that mirror as I believe you were?

**b. Drivers Seat Statements (Shoulder roll with hands out, fingers drawing them in)** You know your situation a whole lot better than I do. It's up to you, I will work with you either way.

c. **Choice ?** Would you rather splurge and pamper your complexion with the extra touch of class that comes with our MK \_\_\_\_\_set normally \$\_\_\_\_\_but on a temporary discount now for only \$\_\_\_\_\_, our \_\_\_\_\_ set at \$\_\_\_\_\_, our \_\_\_\_\_set at \$\_\_\_\_\_ or would you feel better just starting with our MK \_\_\_\_\_set at only \$\_\_\_\_\_

d. **Release Statement (Shoulder roll)** Whichever you would rather do will certainly be fine with me.

**SHUT UP, LOOK DOWN FOR 4 SECONDS . So important to have perfected the words in front of the mirror. That will allow you to make a genuine connection with them.**