

Find Your Way to Bee-utiful

2010-2011 Awards and Recognition

* In addition to the contests, promotions, challenges, awards and recognition offered by MK throughout the year—here are a few opportunities for additional recognition in our unit!

Weekly: Local Consultants Only

Bar Pins: Based on total Retail Sales year to date reported on Weekly Accomplishment Sheets.

Consistency Prize: Attend your success event 12 out of 13 weeks and earn a special prize selected just for you by your Director!

Weekly Queens:

Retail Sales—based on weekly accomplishment sheets turned in online or on paper.

New Team Members—that have started their business.

Queen of Faces—highest number of new faces.

Weekly: Local and Out of Town Consultants

Weekly recognition for those who qualify and turn in Weekly Accomplishment Sheets on the weekly news located online and/or at your success event.

Monthly:

Recognition on the website and/or monthly newsletter based on awards and accomplishments.

Yearly: (Awarded at Seminar Year-end Event) *See page 2 for photos*

Bar Pin- A beautiful Pavé Crystal Bar Pin will be awarded to each consultant who achieves a level of Retail Sales at least \$500.00 higher than any previous year.

Ms. Go Give- This award (nominated by consultants and director) reflects a consultant who has the highest professional standard of integrity, honesty and responsibility and is perhaps the greatest honor the consultant can earn. She will receive the Caring Heart Pin. It's easy to love this gold-tone heart-shaped pin surrounded with sparkling clear crystal stones. The pin also can be worn as a pendant.

Rookie of the Year- The consultant in her first year that has demonstrated the greatest strength in wholesale, team building, attitude, professionalism and team spirit will receive the Stunning Success Bracelet. Bold faceted Swarovski® crystals on a silver-tone bracelet make this a stunning accessory.

Most Improved- The seasoned consultant who has displayed the greatest improvement in all areas of her business (wholesale, team building, attitude, professionalism and team spirit) will receive the Stunning Success Bracelet. Bold faceted Swarovski® crystals on a silver-tone bracelet make this a stunning accessory.

Business Woman of the Year- The consultant who is eligible for both the Unit Courts of Sales, & Team Building, was a four quarter star, demonstrated a great attitude, professionalism, and team spirit will receive the Colorful Life Necklace and Earrings. The pavé tutti-frutti drop pendant dazzles with 64 multi-colored crystal stones set on a striking black platinum-looking metal setting.

Court of Sales- Top consultants achieving at least \$3000 retail via company reports with the Queen reaching at least \$12,000 retail via company reports will receive a special rosette. In addition, the queen will receive Shining Star Necklace and Earrings with a round pavé pendant sprinkled with clear brilliant-cut round crystals takes center stage on the silver-tone chain. Matching pierced earrings add to the star power. First and second runner up will receive the pretty pink and black pearlized ballpoint pen. An oversized Swarovski® crystal gives it a dash of flash along with the Mary Kay® logo.

Court of Sharing- Top Consultants recruiting at least two qualified team members during the seminar year with the Queen recruiting at least six qualified team members will receive a special rosette. In addition, the queen will receive the Gold Standard Necklace and Earrings. The gold-tone coin-shaped discs and clear crystals are pure sophistication. First and second runner up will receive the Winning Heart Key Chain. This gold-tone heart-shaped key chain with MK® logo is a reminder that we each hold the key to our success. Inside there is an image of Mary Kay Ash.

Four Quarter Star- All consultants who were four quarter stars will receive a beautiful sash.

Consistency Club - All consultants who place at least a \$200 wholesale order or more each month of the seminar year will be honored for their commitment and consistency at Seminar with a beautiful Rosette and head table seating.



Crystal Bar Pin



Ms. Go-Give



Rookie of the Year & Most Improved



Business Woman of the Year

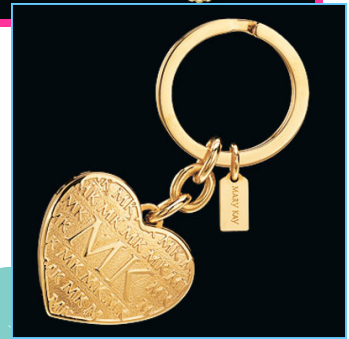
Court of Sales Queen



Court of Sales

1st and 2nd Runner-up

Court of Sharing Queen



Court of Sharing

1st and 2nd Runner-up

