

Oh, the Places NYKO Challenge You'll Go!

Date: _____

WHAT IS A CONTACT? WHEN YOU MAKE A PHONE CALL AND ACTUALLY TALK TO SOMEONE LIVE! IT DOESN'T MATTER IF THEY BOOK OR NOT, IT ONLY MATTERS THAT YOU SPEAK TO THEM LIVE. SOME DAYS YOU MAY ONLY NEED TO MAKE 3 PHONE CALLS TO TALK TO 3 WOMEN, BUT SOME DAYS YOU NEED TO MAKE 10 PHONE CALLS TO TALK TO 3 WOMEN LIVE.

WHEN YOU MAKE 3 CONTACTS A DAY FOR 10 CONSECUTIVE DAYS, YOU WILL BE REWARDED WITH SAMPLES FROM THE NEW BOTANICAL LINE FROM YOUR DIRECTOR!



EACH DAY FILL IN THE NAMES OF THE PEOPLE YOU'VE CONTACTED. USE THE CODES TO RECORD YOUR RESULTS.

- BF-Booked FACIAL
- BP-Booked PARTY
- F-NEED TO FOLLOW UP
- N-NOT INTERESTED IN BOOKING
- BI-Booked INTERVIEW
- NI-NOT INTERESTED IN INTERVIEW



Day 1 _____ 1. _____ 2. _____ 3. _____	Day 2 _____ 1. _____ 2. _____ 3. _____	Day 3 _____ 1. _____ 2. _____ 3. _____	Day 4 _____ 1. _____ 2. _____ 3. _____	Day 5 _____ 1. _____ 2. _____ 3. _____
Day 6 _____ 1. _____ 2. _____ 3. _____	Day 7 _____ 1. _____ 2. _____ 3. _____	Day 8 _____ 1. _____ 2. _____ 3. _____	Day 9 _____ 1. _____ 2. _____ 3. _____	Day 10 _____ 1. _____ 2. _____ 3. _____

NAME _____

Booking Results for 10 Days _____ Interview Results _____ Sales \$ _____
TURN IN YOUR TRACKING SHEET TO YOUR DIRECTOR by _____ to claim your prize!